



1. Intent of Policy

The objective of this Debt Recovery Policy is to ensure efficient and effective collection of Council rates, charges and outstanding debt; contemporary and flexible options to collect money from ratepayers; fair and equitable treatment of ratepayers, including those facing hardship; how to identify and work with ratepayers in hardship when collecting money; reducing use of expensive court processes to recover debts; improved financial sustainability for Oberon Council; and compliance with legislative requirements.

2. Scope of Policy

This Policy relates to all parties that owe monies to Council (debtors) including:

- Ratepayers (including other charges linked to the property),
- Water and Sewer Ratepayers, and
- Sundry Debtors.

Relevant Legislation

Local Government Act 1993

Office of LG Debt Management and Hardship Guidelines, November 2018

3. Guidelines

Payment of Rates and Charges

Council will levy rates charged by service of a rates or water/sewer notice in accordance with Section 546 the Local Government Act. Council will levy rates notices in the month of July of every year.

If the rates notice is served in July, under section 562(3) of the Act, ratepayers have the option of making payment of the amounts owing in those rates notices by one lump sum (which is to be paid by 31 August) or by four quarterly instalments due on the last day of the following months:

- 31 August
- 30 November
- 28 February
- 31 May

If Rates Notices are issued after 1 August then the provisions of Section 562(4) of the Act applies.

Instalment Reminder Notices

Under Section 562(5) of the Local Government Act, Council must send instalment reminder notices to each ratepayer by instalment on or before 31 October, 31 January and 30 April.

Final Notice

A Final Notice is to be sent to any ratepayer who has not, within fourteen (14) days of the due date:

- a) Paid the amount of any instalment; or
- b) Come to an arrangement for payment of the instalment by instalments; or
- c) Made written application for waiver, credit or reduction of the instalment; or
- d) Taken some action to dispute the amount is payable.

The Final Notice will:

- a) Set out the amount of the instalment;
- b) Demand payment of the instalment within fourteen (14) days of the date of the notice
- c) Urge the ratepayer to contact Council if they believe that the instalment has been paid or is not payable; and
- d) Urge the ratepayer to contact Council to come to a suitable arrangement if they are unable to make payment of the instalment amount within the time allowed.

Personal or Phone Contact by Debt Recovery Agent

The external Debt Recovery Agency will make contact with the outstanding ratepayer either in person or by phone in an attempt to assist the ratepayer with making a payment arrangement to Council to settle any outstanding debt before proceeding with legal action.

Council's Revenue Officer and its external debt recovery agency are to ensure that:

- Reasonable and appropriate contact of a ratepayer
- Ensuring contact details are current
- Reasonable and appropriate follow up to contact a ratepayer
- Ensure the ratepayer that confidentiality and privacy of all information is maintained, and
- Matters are escalated to the Corporate Services Director prior to legal action proceeding.

If a payment arrangement is entered into, interest will be frozen for the term of the payment.

Demand Letter

A Demand Letter (in an approved form) is to be sent to any ratepayer who has not paid within fourteen (14) days of the Final Notice:

- a) Paid the amount of any instalment; or
- b) Come to an arrangement for payment of the instalment by instalments; or
- c) Made written application for waiver, credit or reduction of the instalment; or
- d) Taken some action to dispute that the amount is payable.

The Demand Letter will:

- a) Set out the amount of the instalment;
- b) Demand payment of the instalment within fourteen (14) days of the date of the notice

- c) Urge the ratepayer to contact Council if they believe that the instalment has been paid or is not payable; and
- d) Urge the ratepayer to contact Council to come to a suitable arrangement if they are unable to make payment of the instalment amount within the time allowed.

As Council has retained the services of an external Debt Recovery Agency to assist with the debt recovery function, debt recovery will be actioned by the external agency from this point.

Commencement of Legal Action

Council is to instruct the external debt recovery agency to commence legal action with the issue and service of a Statement of Claim against any ratepayer with an instalment (or instalments) unpaid and owing greater than \$700 (including any accrued interest); and who has not:

- a) Come to an arrangement for payment of the instalment by instalments; or
- b) Made written application for waiver, credit or reduction of the instalment; or
- c) Taken some action to dispute that the amount is payable.

Costs of Legal Action

Council is to ensure that the costs of any legal action taken are legally recoverable as a charge on the property pursuant to Section 550 of the Act and to upload those costs to the property as required.

Obtaining Judgment

Council is to instruct their external law firm to make application for judgment if, within the time allowed by the relevant legislation (currently twenty-eight days after service of the statement of claim), the ratepayer has not:

- (a) Paid the debt and costs claimed; or
- (b) Filed a defence; or
- (c) Filed an acknowledgement of claim; or
- (d) Come to an arrangement to pay by instalments; or
- (e) Taken any other action that means Council is unable to apply for judgment.

Enforcing Judgment

Council is to instruct their external law firm to enforce any judgment obtained by one or more of the following methods as advised by their external law firm:

- (a) Writ against property;
- (b) Examination;
- (c) Garnishee of bank accounts;
- (d) Garnishee of wages or other debts;
- (e) Bankruptcy;
- (f) Winding up of companies;
- (g) “Rent for Rates” under Section 569 of the Act; or
- (h) Such other method as Council is advised.

Duplicate Matters

With ratepayers who have not paid instalments, referral for recovery will be done quarterly, in order to keep costs to a minimum should legal action be required. Council will adhere to the following practice:

1. If debt recovery has already commenced to recover the previous instalments then no further debt recovery is to be taken on later instalments until such time as the amount claimed in those legal proceedings (including costs) have been paid.
2. If debt recovery has not commenced to recover the previous instalment then the amount of any later instalment is to be added to the earlier instalment for the taking of that debt recovery.

Payment of Debt and Costs

If, after the commencement of legal proceedings, a ratepayer makes payment of the instalment claimed but not the costs of those proceedings, Council's external debt recovery is to send the relevant ratepayer a letter setting out the amount payable for costs and demanding payment of same within fourteen (14) days.

If the ratepayer does not make payment of those costs within fourteen (14) days of the sending of the letter legal action is to be continued for the recovery of those costs.

Arrangements

Under Section 564 of the Act, Council is able to come to an arrangement for the payment of amounts owing by way of periodical payment.

Council is to negotiate such arrangements with the aim to be that, where possible, all arrears (including any costs incurred in legal proceedings) are to be paid within the current rating year – together with the current year's rates and charges.

Arrangements will be confirmed in writing to the address of the ratepayer. The confirmation is to:

1. Set out the amount payable under the arrangement;
2. Confirm that the arrangement only applies to that amount payable;
3. Set out the arrangement itself;
4. If applicable, confirm that it is a condition of the arrangement that all future rates and charges will be paid when due;
5. Urge the ratepayer to contact Council prior to the due date for payment should they be unable to comply with the arrangement; and
6. Advise that Council reserves the right to continue action without notice should the ratepayer default on the arrangement.

Council is to send the confirmation letter on its letterhead - unless the matter has already referred the matter to its external law firm for action, in which case the external law firm is to send the confirmation letter.

Council is to record the arrangement in the System and Property file for each relevant property.

Defaulted Arrangements

Should a ratepayer default on a payment arrangement then:

- (a) If the ratepayer has not been referred to the external law firm for action, recovery action will continue from the last stage it reached; and
- (b) If the ratepayer has been referred to the external law firm for action, that external law firm will send a letter demanding payment of the missed instalment within seven days and if it is not complied with, unless the ratepayer has taken some step that delays the process, recovery action will be continued from the last stage it reached.

Hardship

The Act provides a number of circumstances where a discretion is available to Council to release ratepayers from some (or all) of their obligations due to what has been come to be termed hardship. The Sections include:

- Section 567 – writing off accrued interest
- Section 577 – concessions for pensioners
- Section 582 – waiver or reduction of amounts owing by pensioners

Payment by Pensioners

Under Local Government Act eligible pensioners are currently entitled to a \$250 discount on their annual rates and domestic waste management service charges, as well as an \$87.50 discount on each of their annual water and sewerage charges in NSW, with the subsidy cost shared between the NSW Government (55%) and the Council (45%).

Pensioners can appeal to the Council for consideration of further pensioner discount on rates and charges for hardship or in certain circumstances (Section 575 of the LG Act).

Any application by a ratepayer on the grounds of hardship, must be submitted in writing to the Corporate Services Director.

Sale of Land for Rates

Council is to avail itself of the procedure for Sale of Land for Rates and Charges provided by Part 2 Division 5 of the Act where appropriate.

Interest

In accordance with Section 566 of the Act, interest will accrue daily on any overdue rates and charges at the maximum allowable rate.

SUNDRY DEBTORS

Invoicing & Statements

Council will issue invoices to sundry debtors each week and provide monthly statements.

Due Date for Payment

Invoices for sundry debtors are due for payment thirty (30) days from the date of issue of the invoice.

Reminder Letter

As with rates, a reminder letter is to be sent to sundry debtors where no payment has been made, within fourteen (14) days of the due date for payment. The Reminder Letter, which is to be on Council letterhead, will set out the amount owing and demand payment of same within fourteen (14) days.

Demand Letter

A Demand Letter is to be sent by Council's debt recovery agency to any sundry debtor that has not made payment of the amount owing within fourteen days of the date of the Reminder Letter. The Demand Letter will demand payment within fourteen (14) days and advise that Council may take legal action to recover the amount without further notice if it is not paid within that time.

Debt Recovery

Council is to instruct its external debt recovery to commence legal action with the issue and service of a Statement of Claim against any sundry debtor with an amount owing greater than \$700 and who has not:

- a) Come to an arrangement for payment of the debt; or
- b) Made written application for waiver, credit or reduction of the debt; or
- c) Taken some action to dispute that the amount is payable.

Obtaining Judgment

Council is to instruct their external debt recovery agency to make application for judgment if, within the time allowed by the relevant legislation (currently twenty-eight (28) days after service of the statement of claim), the ratepayer has not:

- a) Paid the debt and costs claimed; or
- b) Filed a defence; or
- c) Filed an acknowledgement of claim; or
- d) Come to an arrangement to pay by instalments; or
- e) Taken any other action that means Council is unable to apply for judgment.

Enforcing Judgment

Council is to instruct their external law firm to enforce any judgment obtained by one or more of the following methods as advised by their external law firm:

- a) Writ against property;
- b) Examination;
- c) Garnishee of bank accounts;
- d) Garnishee of wages or other debts;
- e) Bankruptcy;

- f) Winding up of companies;
- g) Such other method as Council is advised.

Arrangements

Council is able to come to an arrangement with any sundry debtor for payment of the amount owing (including any costs and interest).

Any request for an instalment arrangement from a sundry debtor must be in writing and Council will not consider any request until it has been submitted in writing.

Whether or not Council agrees to any arrangement proposal is entirely in the discretion of Council and the following should be taken into account:

- a) The debt size;
- b) The debt age;
- c) The time it will take to pay;
- d) The conduct of the debtor, including any previous arrangements and their outcome;
- e) The amount of costs incurred;
- f) The financial circumstances of the debtor, to the extent that Council is aware of them; and
- g) Any other matter Council considers relevant.

If Council accepts a proposal from a sundry debtor for payment of a debt by instalments, that acceptance is to be confirmed in writing. The confirmation is to:

1. Refer to the written offer to pay by instalments received;
2. Set out the amount payable under the arrangement;
3. Confirm that the arrangement only applies to that amount payable;
4. Set out the arrangement itself;
5. Urge the debtor to contact Council prior to the due date for payment should they be unable to comply with the arrangement; and
6. Advise that Council reserves the right to continue action without notice should the debtor default on the arrangement.

Council is to send the confirmation letter on its letterhead - unless the matter has already referred the matter to its external law firm for action, in which case the external law firm is to send the confirmation letter.

Defaulted Arrangements

Should a sundry default on a payment arrangement then recovery action is to continue from the last stage it reached prior to the arrangement being entered into.

Interest

If the agreement by which Council provided the services that led to the sundry debt being incurred does not provide for interest to be charged, Council is to claim interest in any legal proceedings taken as allowed under relevant legislation at the applicable rate.

If the agreement by which Council provided the services that led to the sundry debt being incurred provides for interest to be charged, Council is to charge the interest under the agreement to the sundry debtor. However, Council at its discretion may chose to alternatively claim interest in any legal proceedings taken as allowed under relevant legislation at the applicable rate.

INBOUND CONTACT

To avoid confusion, double-handling and adverse legal issues, once a matter has been referred to Council’s external debt recovery agency for collection, all inbound contact from debtors is to be handled by them. Council staff will advise debtors to deal directly with the external debt recovery and, if necessary, provide appropriate contact details.

Under no circumstances should Council staff provide ratepayers with financial advice. Any repayment arrangements reached should be fully and accurately documented and a copy provided to the ratepayer.

DELEGATION OF AUTHORITY

Council delegates authority to the General Manager and Corporate Services Director, or such person as any of them delegates such authority, to take action as they deem fit to achieve the purposes of this Policy.

Approving Authority	Oberon Council
Contact	Corporate Services Director
Approval	11 December 2007: item B1, Minute 23 17 August 2010: Item B10, Minute 26 28 August 2014: Item 05.08, Minute 08 280814 20 August 2019: Item 13.08, Minute 19 200819
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